



# OEDK Subscriptions

28th June 2016

Kevin Aspindle

Snr. Principal Product Manager, OpenEdge

Available March 2016.....

TURNING IDEAS INTO DIGITAL BUSINESS REALITY WITH

# OpenEdge Developers Kits

---

For Business Application Developers

 Free Edition

**Classroom  
Edition**

Students, Hobbyists, Trialists

**Basic  
Edition**

Independent Developers

**Corporate  
Edition**

I.T. Depts., Customers

**Premier  
Edition**

APs/ISVs, Service Orgs.

**Innovator  
Edition**

R & D Specialists

# OpenEdge Developers Kit

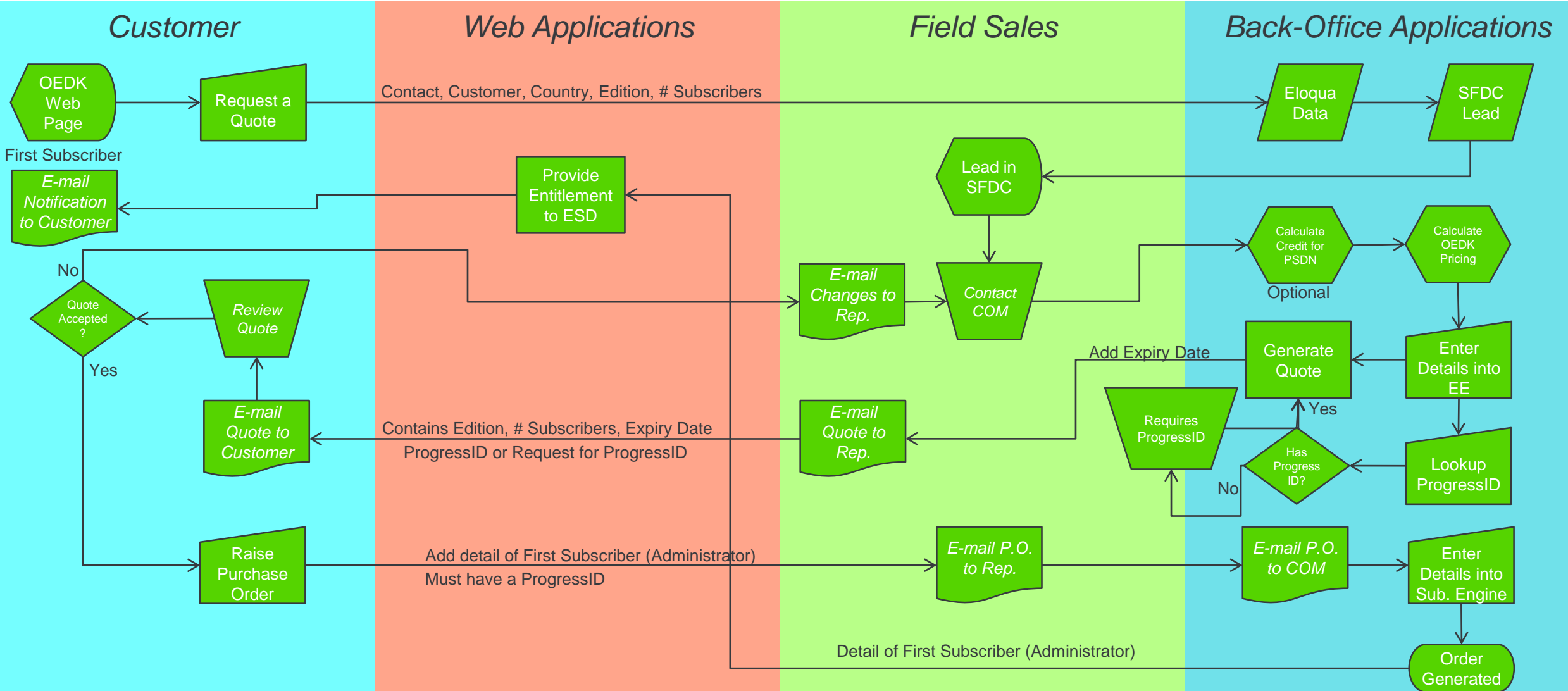
Boost performance, enhance security and modernize your applications to meet the demands of the digital age with [Progress OpenEdge 11.6](#). Get the development, deployment and testing tools you need, plus the support and education that best suits your business.

Find your perfect fit. Choose the affordable OpenEdge Developers Kit edition that's right for you.

<p>Select currency:</p> <p>USD ▾</p>	<p>OpenEdge Developers Kit</p> <p>Classroom</p> <p>Free</p> <p>GET STARTED</p>	<p>OpenEdge Developers Kit</p> <p>Basic</p> <p>\$26 month/user</p> <p>REQUEST A QUOTE</p>	<p>OpenEdge Developers Kit</p> <p>Corporate</p> <p>\$85 month/user</p> <p>REQUEST A QUOTE</p>	<p>OpenEdge Developers Kit</p> <p>Premier</p> <p>\$159 month/user</p> <p>REQUEST A QUOTE</p>	<p>OpenEdge Developers Kit</p> <p>Innovator</p> <p>\$298 month/user</p> <p>COMING SOON</p>
<p>Register using your ProgressID</p>	<p>•</p>	<p>•</p>	<p>•</p>	<p>•</p>	<p>•</p>
<p><b>Development Tools</b></p>					
<p>Latest Version of Progress Developer Studio</p>	<p>•</p>	<p>•</p>	<p>•</p>	<p>•</p>	<p>•</p>

# Placing a Subscription Order

# Quote to Order



# Getting Your Own Developers Kit

# Progress Electronic Software Download (ESD)

Welcome to the Progress ESD Download Center.

## Download Software

- [Licensed products](#)
- [Evaluation products](#) – **Important:** You must have previously registered through a [Try Now](#) offering.

## Manage ESD User Accounts

- [User Administration](#)

**Note:** If you are entitled to perform administration for multiple accounts, you will be required to select the account you wish to work on first. Noticeable delays may be experienced if you are entitled to administrate a large number of accounts.

## Manage OpenEdge Developer Kit (OEDK)

- [Activation Files](#)

## Review Documentation

- [ESD Datasheet](#)
- [ESD Download Center Guide](#)

# Subscription Administration



# Demonstration of Add a new Subscriber



Kevin Aspindle ▾

- Home
- View Orders
- View & Pay Invoices
- Renew Maintenance
- Reports
- Administration
  - Subscription Administration
- Downloads
- Community
- SupportLink
- PartnerLink

## Progress Software Subscriptions

Status :

Progress Software  
12 Oak Park Dr  
Bedford, MA, US 01730  
  
Account #: 91003991  
Sales Rep.: [David Partyka](#)

Plan	Version	Total Users/Seats	Assigned Users/Seats	Start Date	Expiration Date	Active	Action
OEDK Basic Edition	11.6	5	1	01-Jul-2015	30-Jun-2016	true	<input type="button" value="Add Subscriber"/> <input type="button" value="Upgrade Now"/> <input type="button" value="Renew"/>
OEDK Premier Edition	11.6	10	1	01-May-2016	30-Apr-2017	true	<input type="button" value="Add Subscriber"/> <input type="button" value="Upgrade Now"/>

## OEDK Subscription Enrollments

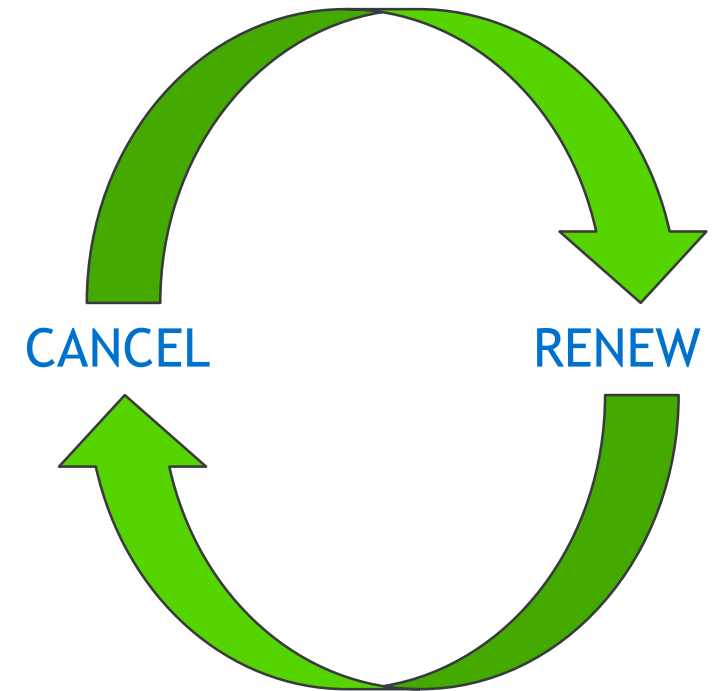
Progress ID	Name	Email	Action
kevintest	Kevin Aspindle	kevina@bedford.progress.com	<input type="button" value="Delete"/>

The background features a series of overlapping, light purple chevron shapes pointing to the right, set against a darker purple background. The chevrons are arranged in a staggered, overlapping pattern that creates a sense of depth and movement.

# Renewals & Upgrades

## Subscription Plan Renewals

- Subscription plans are for a minimum of 12 Months
- Can be longer if the customer wants a particular renewal date
- Renewal information available online for Account Administrators
- Simple online renewal process
- Renewal is for the version to which the Account has subscribed or options to upgrade at renewal time



# Demonstration of a Renewal



Kevin Aspindle ▾

- Home
- View Orders
- View & Pay Invoices
- Renew Maintenance
- Reports
- Administration
  - Subscription Administration**
- Downloads
- Community
- SupportLink
- PartnerLink

## Progress Software Subscriptions

Status :

Progress Software  
12 Oak Park Dr  
Bedford, MA, US 01730  
  
Account #: 91003991  
Sales Rep.: [David Partyka](#)

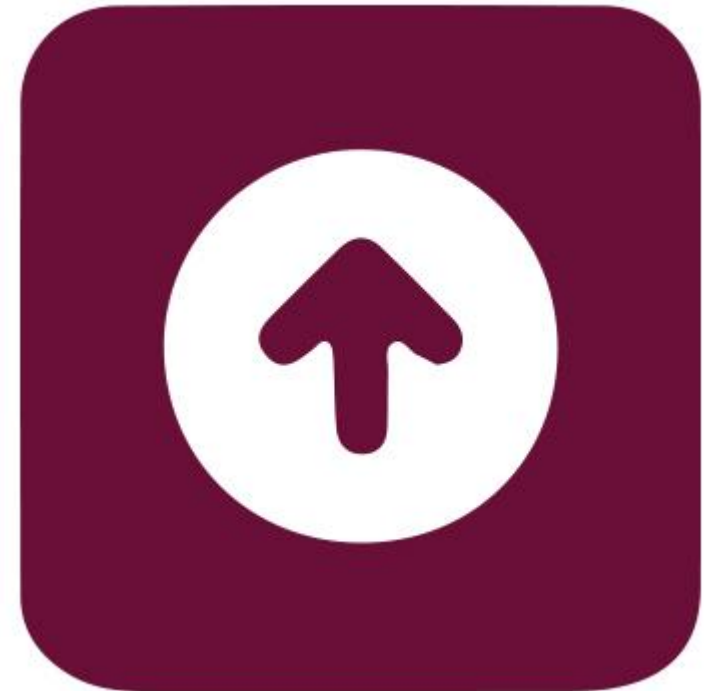
Plan	Version	Total Users/Seats	Assigned Users/Seats	Start Date	Expiration Date	Active	Action
OEDK Basic Edition	11.6	5	1	01-Jul-2015	30-Jun-2016	true	<input type="button" value="Add Subscriber"/> <input type="button" value="Upgrade Now"/> <input type="button" value="Renew"/>
OEDK Premier Edition	11.6	10	1	01-May-2016	30-Apr-2017	true	<input type="button" value="Add Subscriber"/> <input type="button" value="Upgrade Now"/>

## OEDK Subscription Enrollments

Progress ID	Name	Email	Action
kevintest	Kevin Aspindle	kevina@bedford.progress.com	<input type="button" value="Delete"/>

# Upgrades & Downgrades

- Upgrades include:
  - Taking an Edition with more entitlements
  - Adding more seats to a plan
  - Taking a new OEDK Version
- Conditions:
  - Subscription plan is active
  - Any number of the seats – does not need to be all seats
  - Minimum of 12 months for new plan
  - Credits for unused portion of existing plan
- Administrator needs to allocate Developers to the new plan
  
- Downgrades are possible but will not take effect until the end of a subscription term



# Demonstration of an Upgrade



Kevin Aspindle ▾

- Home
- View Orders
- View & Pay Invoices
- Renew Maintenance
- Reports
- Administration
  - Subscription Administration**
- Downloads
- Community
- SupportLink
- PartnerLink

## Progress Software Subscriptions

Status : Active ▾

Progress Software  
12 Oak Park Dr  
Bedford, MA, US 01730  
  
Account #: 91003991  
Sales Rep.: David Partyka

Plan	Version	Total Users/Seats	Assigned Users/Seats	Start Date	Expiration Date	Active	Action
OEDK Basic Edition	11.6	5	1	01-Jul-2015	30-Jun-2016	true	<a href="#">Add Subscriber</a> <a href="#">Upgrade Now</a> <a href="#">Renew</a>
OEDK Premier Edition	11.6	10	1	01-May-2016	30-Apr-2017	true	<a href="#">Add Subscriber</a> <a href="#">Upgrade Now</a>

## OEDK Subscription Enrollments

Progress ID	Name	Email	Action
kevintest	Kevin Aspindle	kevina@bedford.progress.com	<a href="#">Delete</a>

## Progress Electronic Software Download (ESD)

Welcome to the Progress ESD Download Center.

### Download Software

- [Licensed products](#)
- [Evaluation products](#) – **Important:** You must have previously registered through a [Try Now](#) offering.

### Manage ESD User Accounts

- [User Administration](#)

**Note:** If you are entitled to perform administration for multiple accounts, you will be required to select the account you wish to work on first. Noticeable delays may be experienced if you are entitled to administrate a large number of accounts.

### Manage OpenEdge Developer Kit (OEDK)

- [Activation Files](#)

### Review Documentation

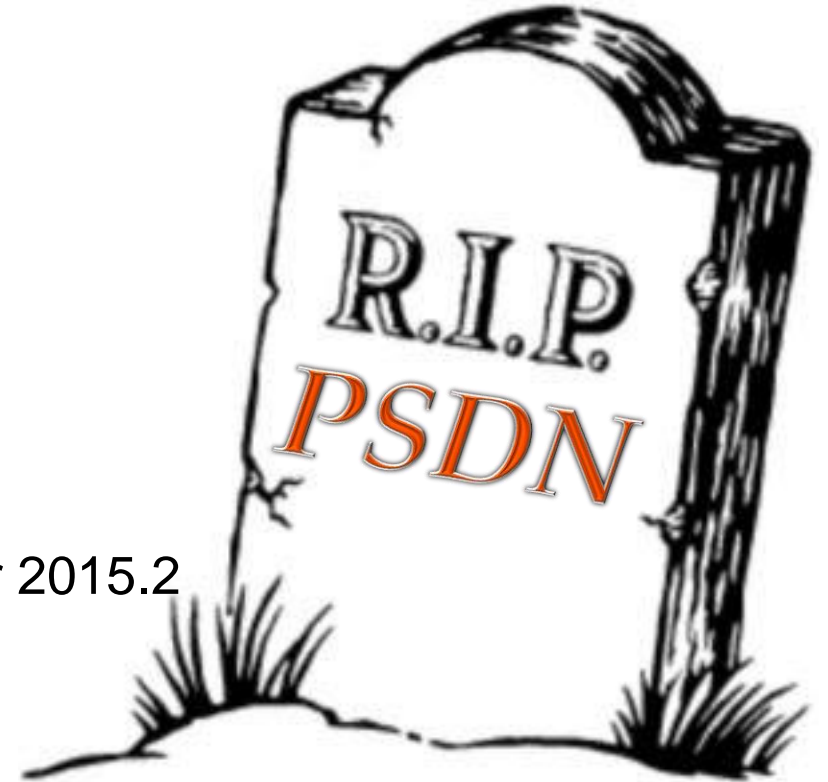
- [ESD Datasheet](#)
- [ESD Download Center Guide](#)

# Migrating from PSDN



# PSDN NEXT

- PSDN 2015.2 is the last version
- Current PSDN Subscribers have received PSDN 2015.2
  - Add-on Subscription was required to continue with 11.5
  - PSDN Subscriptions can be renewed for 12 months
- **Migration to OEDK Editions is a choice**
- OEDK: Premier Edition 11.6 is equivalent to PSDN Premier 2015.2
- Credits available for remaining PSDN Subscription
- No Discounting Policy – included as a benefit in Partner+ Program
  - Discounting for PSDN will not be available in 2017



Progress Partner+ Program					
Independent Software Vendors	Distributor and Reseller	OEM	Technology Alliance Partner	System Integrators & Service Delivery Partners	Service Provider
Benefits based on Partner Tier, which is a factor of size, growth and order frequency	Distributors and Resellers are offered 1 license for demo and training per their contract	DCI provides licenses to their customers/partners as per the individual contract.	TAP partners use the classroom version for interoperability testing	SI partners need licenses to perform service or app development for clients	SP partners need licenses for testing in their hosted environment
Elite 25 Premier	Distributors 1 Premier	Partner Per Contract	Training Delivery Classroom	Application Builder 5 Premier	SP Partner 2 Premier
Premier - Rising Star 15 Premier	Elite Reseller 1 Premier		Service Awareness Classroom	Service Delivery Elite: 5 Premier Premier: 3 Premier Member: 1 Premier	
Premier 10 Premier	Premier and Member Reseller 1 Premier		Technology Integration Classroom		
Member - Rising Star 5 Premier	Referral Classroom		Technology Partnership Classroom	SI Partner 10 Premier	
Member 5 Basic	Registered Classroom		Strategic Alliance Classroom		

*Upgrades allowed for any free seats*

# OEDK Lifecycle

- The first version of OEDK is 11.6
- New versions are created with new minor versions of OpenEdge
  - Next version will be 11.7
- Service Packs can be downloaded and applied if subscription is active
  - OpenEdge 11.6.2 is available on ESD for OEDK subscribers
- Customers choose to upgrade an OEDK version
  - Unlike PSDN which was automatic
- If a previous version of OpenEdge is retired it will be removed as an entitlement from all OEDK versions



# Summary of OpenEdge Developers Kits

- Classroom Edition launched with OpenEdge 11.6
- PSDN 2015.2 also available with OpenEdge 11.6
- Premier Edition Available Now!!
  - Replaces PSDN 2015.2
  - Similar Subscription Plan and pricing
  - Simplified Order Management Process
- Other Paid Editions also available
  - Online Subscription Plan management
  - Upgrades made easy via Customer Portal
- OEDK versions aligned to OpenEdge versions



**Progress**<sup>®</sup>  
OpenEdge<sup>®</sup>

[www.progress.com/openedge/pricing](http://www.progress.com/openedge/pricing)

# OpenEdge Developers Kit

Boost performance, enhance security and modernize your applications to meet the demands of the digital age with [Progress OpenEdge 11.6](#). Get the development, deployment and testing tools you need, plus the support and education that best suits your business.

Find your perfect fit. Choose the affordable OpenEdge Developers Kit edition that's right for you.

<p>Select currency:</p> <p>USD ▾</p>	<p>OpenEdge Developers Kit</p> <p>Classroom</p> <p>Free</p> <p>GET STARTED</p>	<p>OpenEdge Developers Kit</p> <p>Basic</p> <p>\$26 month/user</p> <p>REQUEST A QUOTE</p>	<p>OpenEdge Developers Kit</p> <p>Corporate</p> <p>\$85 month/user</p> <p>REQUEST A QUOTE</p>	<p>OpenEdge Developers Kit</p> <p>Premier</p> <p>\$159 month/user</p> <p>REQUEST A QUOTE</p>	<p>OpenEdge Developers Kit</p> <p>Innovator</p> <p>\$298 month/user</p> <p>COMING SOON</p>
<p>Register using your ProgressID</p>	<p>•</p>	<p>•</p>	<p>•</p>	<p>•</p>	<p>•</p>
<p><b>Development Tools</b></p>					
<p>Latest Version of Progress Developer Studio</p>	<p>•</p>	<p>•</p>	<p>•</p>	<p>•</p>	<p>•</p>

**Q & A**

**PUGCHALLENGE**  **EXCHANGE**  
AMERICAS